



## US Metal Crafters Representative Information

**HISTORY:** US Metal Crafters is the exciting union of the assets and skills of a 35-year-old company and the innovative thinking and seasoned management of new ownership resulting in a driven management team focused on a quality product delivered on time. Located in a 134,000 sq. ft. facility with 51 employees and a FULL complement of equipment, their management is investing even more with plans to take the current annual sales of \$6 million to over \$30 million in the next 7 years.

**PRODUCTS / SERVICES:** They specialize in Laser Cutting and Fabrication Manufacturing. Assembly services are also offered which include secondary operations, drilling/tapping, and ream/countersink. Fabrication services include but are not limited to spot, electric welding, MIG & TIG, press brake forming, and tube bending.

**MANUFACTURING FACILITIES:** A partial list of their facility includes: New EDM, 85 Presses - up to 200 tons, For short runs or automated progressive stampings in gauges up to 3/16", Multiple Trump Turret Punches, Multiple Press Brakes - up to 12' bed length and 175 tons, Laser Cutter - fast, clean and accurate cuts, Full Capability Fabrication Shop with expert welding. A complete detailed list can be supplied if required.

**QUALITY:** They are an ISO 9001:2015 Certified Company.

**MARKETS:** A partial list of their current markets includes: Furniture Manufacturing, Store Fixtures, Appliance, Transportation, Hardware, Electronics, Solar Fixtures, Electronics and Telecommunications. They are looking to expand their presence in these markets as well as in any market that may require their services.

**COMMISSION:** US Metal Crafters will pay a commission base rate of 5%. Their goal is to build a team-oriented relationship with the appointed agency, and they are looking for the same in return.

**SUPPORT:** They currently promote themselves and will support the reps with: Website, Brochures, SEO & AdWords', Email Campaign, [www.jobshop.com](http://www.jobshop.com), Samples, In Plant Training, Travel with Reps & Trade Shows. An example of a future regional promotion will include the Design-2-Part Shows [www.d2p.com](http://www.d2p.com). They are also open to all suggestions the agency may have to help support the territory.

**REQUIREMENTS:** Established presence in territory, technologically proficient, established relationship in compatible industries and supporting lines. This is an excellent opportunity to join forces with an established, well-equipped, and funded company lead by aggressive, proven management. Having synergistic lines will be a plus.